



# ANNUAL FINANCIAL REPORT for 2018-2019

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## REVENUE

|                                    |                         |
|------------------------------------|-------------------------|
| COOPERATIVE PURCHASING SALES       | \$ 9,151,331.50         |
| COOPERATIVE PURCHASING MEMBER FEES | \$ 85,570.00            |
| INTEREST/CAPONE PROGRAM            | \$ 135,648.06           |
| EVENT REVENUE                      | \$ 18,025.00            |
| CONSORTIUM MANAGEMENT              | \$ 297,553.56           |
| CONSULTING SERVICES                | \$ 188,268.49           |
| COOPERATIVE PROJECTS               | \$ 206,575.05           |
| <b>TOTAL REVENUE</b>               | <b>\$ 10,082,971.66</b> |

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## EXPENSES

|                                  |                         |
|----------------------------------|-------------------------|
| COOPERATIVE PURCHASING MATERIALS | \$ 8,847,625.68         |
| STAFF (WITH TRAVEL/CE)           | \$ 954,326.28           |
| LEARNING OPPORTUNITIES           | \$ 12,897.52            |
| PROJECT EXPENSES                 | \$ 130,430.25           |
| OTHER EXPENSES                   | \$ 81,186.84            |
| <b>TOTAL EXPENSES</b>            | <b>\$ 10,026,466.57</b> |

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**NET INCOME**

**\$ 56,505.09**