



WILS ANNUAL FINANCIAL REPORT for 2020-2021

REVENUE

COOPERATIVE PURCHASING	\$ 8,282,755.81
INVESTMENT EARNINGS/CREDIT CARD REBATES	\$ 296,472.26
CONSORTIUM MANAGEMENT	\$ 316,548.31
CONSULTING SERVICES	\$ 69,800.50
COLLABORATIVE AND DIGITAL PROJECTS	\$ 283,191.92
TOTAL REVENUE	\$ 9,248,768.80

EXPENSES

COOPERATIVE PURCHASING SUBSCRIPTIONS	\$ 7,834,206.42
STAFF (WITH TRAVEL/CE)	\$ 1,146,620.07
IDEAS TO ACTION FUND	\$ 30,200.00
PROJECT EXPENSES	\$ 88,848.69
OTHER EXPENSES	\$ 121,765.97
TOTAL EXPENSES	\$ 9,221,641.15

NET INCOME **\$ 27,127.65**